Access to Capital for Entrepreneurs, Inc. <u>www.aceloans.org</u> ACE is an equal opportunity lender, provider, and employer.

Job Description - Grant Management and Reporting Specialist

Connect passion with purpose. Access to Capital for Entrepreneurs (ACE) is a 20-year Community Development Financial Institution (CDFI) that gives small businesses a chance when others can't or won't. Since ACE's first loan in 2000, we have provided over \$97 million in business capital to small businesses and supported more than 1,400 entrepreneurs to create or retain over 12,000 jobs across 68 counties in Georgia.

ACE is looking for a qualified candidate to fill the position of **Grant Management and Reporting Specialist**. Seeking a taskmaster and detail-oriented person with an assertive spirit ready to help a mission-based lender do innovative and impactful work with small business entrepreneurs. **May work remotely.**

General Overview

The Grant Management and Reporting Specialist is a salaried, exempt position that reports to the Chief of Strategic Partnerships. Position provides oversight of the administration of federal, state, and private grants; in partnership with Program and Operations teams, ensures program staff accomplish their approved program initiatives and that the organization meets reporting requirements. The Grant Management and Reporting Specialist is responsible for reviewing new grants, grant deliverables and ACE_agreements for outcome requirements; creating and following processes for tracking reporting; analyzing data to support strategic organizational decision-making; alerting management when outcome criteria is in jeopardy; and completing and filing all documents and reports with applicable funders in a timely manner.

Essential Duties

- Assess ACE's ability to reasonably fulfill those requirements in conjunction with all involved departments.
- Review new agreements for outcome and impact requirements.
- Maintain the systems ACE needs to track data and report efficiently and effectively on impact and outcomes.
- Maintain tracking/recordkeeping and documentation mechanism for all executed agreements and reporting requirements.
- Generate reports required by third parties and internal partners, ensuring both accuracy and timeliness.
- Collaborate with colleagues across disciplines responsible for the accurate and timely collection of data - includes communication and organizing status meetings.
- Analyze data to provide insightful and accurate trends, report concerns, and celebrate successes.
- Remain current with industry best practices.
- Proficiency with utilization of Salesforce for reporting management

Additional Responsibilities

- Supports grant writer, as needed with proposal writing.
- Compile data from all necessary sources; analyze and monitor the data to track organizational metrics, and ensure the organization is on track to meet strategic milestones
- Collaborate with other departments on the creation and production of reports demonstrating programmatic outcomes.
- Develop and execute new processes as required.
- Perform other duties flexibly and creatively as needs arise.

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Qualifications

- Minimum of 3 years of experience in grant management and reporting at a comparable nonprofit or financial institution.
- Knowledge of outcome and social impact reporting and best practices
- High level of proficiency using Excel.
- Proficiency with Salesforce reporting, creating, pulling customizing and alerts.
- Proven track record of attending to detail, tracking, analyzing and reporting data and meeting deadlines.
- Collaborative workstyle that thrives in a fast-paced environment with a customer service focus
- Clear writing style and experience with government and non-government grants
- Solves problems creatively.
- Manages time efficiently.
- Attends to details meticulously.
- Communicates effectively in writing and verbally.

Reports to – Chief of Strategic Partnerships

3/3/2021